# Quratulain Ilyas

Lead Generation & B2B Contact Research Specialist

Pakistan

MEET ME

**Phone:** +923289714101 **Email:** aena0238@gmail.com

**Profile:** https://useverb.com/cv/aena0238

## About

I’m a Lead Generation & Data Research specialist with 5+ years of experience helping businesses connect with the right people. I provide verified contact details using premium tools like LinkedIn Sales Navigator, ZoomInfo, and Apollo.io. My work ensures high-quality leads, fast turnaround, and accurate data to boost your business growth.

## Talents & Skills

Lead Generation • B2B Prospecting • Data Entry • Web Research • LinkedIn Sales Navigator • ZoomInfo • Apollo.io • Microsoft Excel • Google Sheets

## Experience

**Data Entry and Lead Generation Specialist** • **Upwork**

*2025 - 2025*

Compiled and verified contact information of solar companies in the USA. Conducted detailed web research and data entry to create accurate email lists, ensuring high-quality leads for outreach and business growth. Recognized for creativity, attention to detail, and timely delivery.

## Education

**Bachelor degree** • **Islamia University Bahawalpur (IUB)**

*2020 - 2024*

Bachelor of Science in Computer Science (BSCS), 2020 – 2024. Focused on software development, data management, and analytical problem-solving. Gained practical experience in programming, database systems, and research methodologies.

**Course Completion** • **City Institute**

*2024 - 2024*

Completed a specialized course focusing on advanced lead generation strategies and techniques.