

Iqra Shahid

B2B Lead Generation Expert

📍 Pakistan



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About

If you're looking for a reliable B2B Lead Generation Specialist who can deliver accurate and high-quality data, you're in the right place.

I have 2+ years of experience in lead generation, data entry, and internet research. I help businesses find targeted prospects and build verified contact lists that actually convert.

My expertise includes:

- B2B Lead Generation
- Email List Building & Verification
- LinkedIn Lead Generation
- Data Mining & Data Entry
- Market & Web Research
- CRM & Database Management

Tools I use:

LinkedIn Sales Navigator, Apollo, Hunter, ContactOut, RocketReach, NeverBounce, ZeroBounce, and more.

I focus on delivering accurate, verified, and up-to-date data so you can reach the right audience without wasting time.

I'm detail-oriented, reliable, and available for both short-term and long-term projects.

Let's connect and discuss how I can support your business growth.

Talents & Skills

B2B Lead Generation • Prospect List Building • Market Research • Internet Research • Data Mining • Data Entry • Email List Building

Experience

B2B Lead Generation Specialist • Self-Employed

2022 - Present • Multan, Pakistan

Generated high-quality B2B leads using LinkedIn Sales Navigator and online research. Built verified email lists using tools like Apollo, Hunter, and NeverBounce. Conducted market research and data mining to identify target prospects.

Collected and managed data in Excel and Google Sheets with 100% accuracy. Provided CRM data updates and maintained organized prospect databases. Delivered accurate and up-to-date contact information for outreach campaigns.

Education

Masters degree • Bahauddin Zakariya University

2021 - 2024 • Multan, Pakistan